

Transaction Support

We assist our clients that are preparing to engage in either a buy-side or sell-side transaction by helping them align their objectives with realistic opportunities through the provision of robust data, in-depth analysis, and guidance well before and after their transaction.



Acquisition and Merger Support Services

For clients that are preparing for an acquisition or merger, our transaction support team leverages our extensive data sources to help our clients evaluate their acquisition or merger target. To aid in this evaluation, our analysts build robust financial models of the proposed target, and our valuation experts help determine optimal pricing. It is only through a well-assembled team that we can provide a complete picture of industry activity and target company characteristics. This helps our clients mitigate transaction issues before they occur and accelerate their deal closings.

Disposition Support Services

For clients seeking to sell their company in the future, we help identify comprehensive and realistic opportunities and strategic assets to drive performance goals.

Our process ideally begins six months to a year prior to our client's sale transaction allowing our team to properly guide management and advise regarding operational improvements. We typically deliver the following for our clients:

- A comprehensive review of our client's operating conditions, management team, corporate strategy, differentiators, and growth prospects
- Clear and achievable improvement strategies to maximize their sale value
- Expert valuation guidance
- Exhaustive market research and consulting regarding optimal methods to market the company
- Professional and visually appealing selling materials for our clients to use in their sale